

Greenconexa

BESS Project Screening & Commercial Credibility Review

Structured early-stage evaluation for battery energy storage projects across Europe. Focused on commercial logic, risk filtering, and bankability before serious time, capital, or negotiations are committed.

Positioning Owner-side, early-stage commercial review	Geographic scope EU-focused project screening	Output Clear verdict: GO / CAUTION / NO-GO
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What we review

- Use-case logic: standalone, co-located, industrial, flexibility-led
- Revenue structure realism: arbitrage, balancing, ancillary, stacking
- Dependence on single revenue streams or optimistic spread assumptions
- Sizing logic: 1h / 2h / 4h versus actual market and project context
- CAPEX and cost assumption realism
- Grid access, connection path, and bottleneck exposure
- Lifecycle assumptions: degradation, augmentation, replacement logic
- Critical unknowns, missing data, and weak decision foundations

Who this is for

- Early-stage project developers
- Project owners and landowners
- Investors and family offices
- Industrial companies evaluating storage
- Technology providers exploring EU market entry

Framework logic

1. Project input Basic project concept, assumptions, and available documentation	2. Screening Fast review of commercial logic, project structure, and red flags	3. Structured risk assessment Focused challenge of weak assumptions and missing decision inputs	4. Commercial verdict GO, CAUTION, or NO-GO with action points
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Core evaluation framework

Category	What is tested	Assessment scale
Grid access & connection	Practical connection path, bottlenecks, grid dependency, timing exposure	Strong / Uncertain / Weak
Revenue logic & stacking	Whether the project relies on realistic, diversified, and defensible value creation	Robust / Partial / Weak
CAPEX & cost assumptions	Cost realism, omitted items, replacement logic, optimistic budgeting	Realistic / Unclear / Unrealistic
Sizing logic	Whether project duration and configuration fit the intended market use case	Aligned / Questionable / Misaligned
Lifecycle assumptions	Degradation, augmentation, asset life, major cost events	Defined / Partial / Missing
Operational complexity	Practical operating burden, interface complexity, and execution sensitivity	Manageable / Elevated / High risk

1. Screening

- Fast first filter for weak or unclear projects
- Structured review of red flags and missing data
- Designed for early decision discipline

Typical deliverables

- Structured screening report (PDF)
- GO / CAUTION / NO-GO verdict
- Risk map and red flags
- Action recommendations: continue / redesign / pause / abandon

2. Structured Assessment

- Deeper review of commercial logic and assumptions
- Sharper risk identification and project challenge
- Useful before committing more time or capital

What we do not do

- No EPC or project development
- No equipment sales or technology promotion
- No revenue guarantees
- No investment brokerage or capital raising
- No detailed engineering design

3. Owner-Side Advisory

- Support during early evaluation and decision phase
- Document review and assumption challenge
- Focused clarity before partner or supplier discussions

Contact

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Clarity before commitment.